



**Transformation Equipped.** Many major projects fail to deliver anticipated benefits due to a few vital components. Ascendex specializes in these domains, bringing effectiveness, acceleration, and purpose to transformational initiatives. *At Ascendex, our **Industry Experts** and experienced **Technical Talent** will bring **Your Vision** to reality on today's **Leading Platforms**.*

Ascendex was founded in 2016 and today has a global ecosystem of 1,500+ consultants.

## COMMON BUSINESS CHALLENGES



Sustaining revenue & scalability



Operational performance & platform adoption



Overwhelmed by data with minimal insights



Extracting the full potential of technology



High technology implementation costs



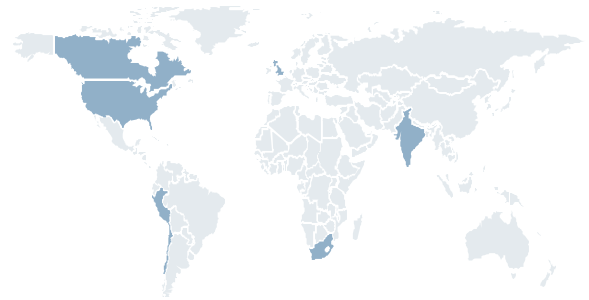
Securing technically relevant skillsets

## OUR DIFFERENTIATORS

- ▶ Rooted in process alignment & rigorous project management
- ▶ Diverse breadth of technology platform expertise
- ▶ Custom resourcing models including onshore, offshore, & nearshore

## ASCENDEX PRESENCE

Global presence to meet the *needs of our clients*



## ASCENDEX SERVICES

### Transformation Planning & Support

Define and execute your business transformation

- ▶ Assessments & Vendor Selections
- ▶ Solution Roadmap Development
- ▶ Process & Change Management
- ▶ Experienced Consultants to Support Transformative Initiatives



### Data & Business Intelligence

Aggregate, standardize, and visualize your data

- ▶ Governance & BI COE
- ▶ Infrastructure & Architecture
- ▶ Conversion & Migration
- ▶ Visualization Development



### ERP Solutions

Support wherever you are in your ERP journey

- ▶ Leadership & Resourcing
- ▶ Assessments & Vendor Selection
- ▶ Implementation & Remediation
- ▶ Extensions & Integration



### CRM Solutions

Take your relationships to the next level

- ▶ CRM Assessment & Vendor Selection
- ▶ Implementations & Remediations
- ▶ Extensions & Integrations
- ▶ User Adoption & Trainings



**Core Industries:** Professional Services | Manufacturing & Distribution | Financial Services | Healthcare



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**Transformation Equipped.** Many major projects fail to deliver anticipated benefits due to a few vital factors. Ascendex specializes in these domains, bringing effectiveness, acceleration, and purpose to transformational initiatives.

**Ascendex Experience.** No matter where you are in your business journey, Ascendex is your transformation partner. We support clients in planning major implementations and execution, improving processes, enhancing end-user adoption, and bringing down costs with top-tier, global talent.



## Technology Strategy

Formulate a strategy and analyze technology capabilities to provide the right tools to take your business to the next level.

- ▶ Vendor Selections
- ▶ Platform Diagnostics
- ▶ Solution Roadmap Development
- ▶ Technology Leadership Coaching



## Leadership & Resourcing

Execute your transformation with top talent from interim CIOs, project managers, mgmt. consultants, change managers, software engineers, and business analysts.

- ▶ Lead from Experience
- ▶ Solution Expertise
- ▶ Onshore, Offshore, & Nearshore
- ▶ Resource Matching Methodology



## Process Improvements

Identify the actions to eliminate unnecessary operational costs, inefficiencies, and waste.

- ▶ Discovery Events
- ▶ Technology Enablement Through Process Alignment
- ▶ Increase Productivity & Operational Standardization
- ▶ Change Management

## OUR 1,500+ EXPERIENCED ECOSYSTEM



## COMMON BUSINESS CHALLENGES

- ▶ Selecting a technology to fit your business
- ▶ Developing a transformation plan
- ▶ Finding top talent with specific expertise
- ▶ Operational scalability, automation, & technology adoption
- ▶ Developing change management plans

## ASCENDEX APPROACH

- ▶ Diverse breadth of platform experience
- ▶ Balance between strategic and practical
- ▶ Resource matching methodology to define "top fit" resources
- ▶ Process centric with expertise in Six Sigma, Lean, & ISO 9000

**Core Industries:** Professional Services | Manufacturing & Distribution | Financial Services | Healthcare

**Additional Services:** Data & Business Intelligence | CRM Solutions | ERP Solutions



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**Kathryn Kvas**

Director of Transformation Planning & Support



**Transformation Equipped.** Many major technology projects fail to deliver anticipated benefits due to a few vital components. Ascendex specializes in these domains, bringing effectiveness, acceleration, and purpose to transformational initiatives.

**ERP Experience.** No matter where you are in your ERP journey, Ascendex can help. We support clients in planning major implementations, improving processes, end-user adoption, and bringing down costs with top-tier, global talent.



## Strategy & Planning

Define and execute your technology transformation.

- ▶ Assessments & Vendor Selections
- ▶ Prioritization & Roadmap Development
- ▶ Executive Coaching
- ▶ Process & Change Management



## Leadership & Resourcing

Secure top match talent from interim CIOs to software engineers and project managers.

- ▶ Lead from Experience & Solution expertise
- ▶ Onshore, Offshore, & Nearshore Models
- ▶ Resource Matching Methodology



## Implementations

We meet you where your business needs are, from implementations and remediations to extensions and integrations.

- ▶ Implementation & Remediation
- ▶ Extensions & Integration
- ▶ Software Upgrades
- ▶ Start-to-Finish Project Support

## DRIVING ERP IMPLEMENTATION VALUE



### Improve Processes and Increase Adoption

Ascendex evaluates current processes, identifies improvements, and gathers insights to inform the ERP implementation.



### Cut Implementation Costs

Ascendex leverages a global network of 300+ ERP consultants. We partner with you to provide individuals and teams that fit seamlessly into your organization.



### Extend the Platform

Enhance your ERP experience with multipliers, including business intelligence, CRM, eCommerce, Power Platform, integrations, training, and new features.



### Not Sure What You Need?

You know something is wrong but can't put your finger on it. Ascendex Assess<sup>SM</sup> is an 8-point diagnostic that quickly highlights the core issues and risks that threaten project success.

## PLATFORMS



**Core Industries:** Professional Services | Manufacturing & Distribution | Financial Services | Healthcare

**Additional Services:** Transformation Planning & Support | Data & Business Intelligence | CRM Solutions



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**Paul Kjer**  
VP ERP Solutions



**Transformation Equipped.** Ascendex puts strategy squarely behind data and business intelligence (BI) initiatives. We combine sound business acumen with deep solution expertise to help translate our client's business needs into effective solutions.

## Discover, Connect, & Trust Your Data

Partnering with companies who aim to build a culture of analytics upon mountains of data. Closing the gaps between data, insights, and action to empower bigger discoveries and better decisions every day.



### Data Strategy & Infrastructure

Define and execute your technology transformation.

- ▶ Convert, Join, Enrich, Consolidate, & Standardize Data
- ▶ Data Governance Establishment & Data Mapping
- ▶ Prioritization & Roadmap Development
- ▶ Process & Change Management



### Leadership & Resourcing

When your team needs critical, high-quality data architects, engineers, and BAs, we can enhance your staff.

- ▶ Lead from Experience & Solution expertise
- ▶ Onshore, Offshore, & Nearshore Models
- ▶ Staff Augmentation



### Implementation & Visualization

We meet you where your business needs are for data to improve business decisions, optimize efficiency, and industry trends.

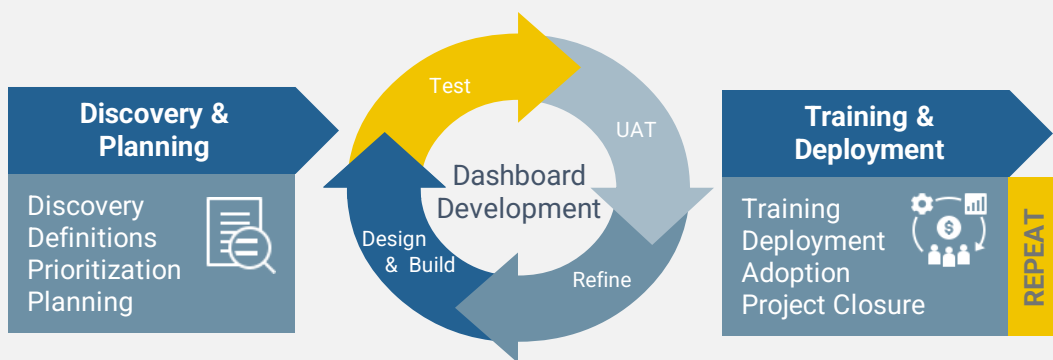
- ▶ BI Implementation & Remediation
- ▶ Extensions & Integration
- ▶ Software Upgrades
- ▶ Start-to-Finish Project Support

## COMMON BUSINESS CHALLENGES

- ▶ Highly dependent on Excel spreadsheets and manual data manipulation
- ▶ Disparate systems containing different information needing to be analyzed
- ▶ Users depend on IT or "power users" to generate reports
- ▶ Reporting inconsistencies

**WE HAVE THE SOLUTION FOR YOU**

## IMPLEMENTATION FRAMEWORK



## PLATFORMS



**Core Industries:** Professional Services | Manufacturing & Distribution | Financial Services | Healthcare

**Additional Services:** Transformation Planning & Support | ERP Solutions | CRM Solutions



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**Brandon Maciej**  
VP Strategy, Data & BI





**Transformation Equipped.** Many major technology projects fail to deliver anticipated benefits due to a few vital components. Ascendex can help you transform how you engage with your prospects, customers, and partners.

**CRM Experience.** No matter where you are in your CRM journey, Ascendex can help. We support our clients in building your relationships in meaningful ways using the right technologies for the right reasons—ultimately solidifying trust by connecting with your customers and partners at the right times using the right channels.



## Strategy & Planning

Define and execute your business transformation.

- ▶ Stakeholder Identification
- ▶ Vision, Goals, & Objectives
- ▶ Measures of Success
- ▶ Prioritization & Roadmap
- ▶ Technology Recommendations
- ▶ Change Leadership



## Leadership & Resourcing

Secure top match talent, from project managers, data architects to software developers.

- ▶ Lead from Experience & Solution expertise
- ▶ Vendor Recommendations
- ▶ Onshore, Offshore, & Nearshore
- ▶ Methodology to Deliver
- ▶ Leadership Coaching



## Implementations & Mgmt.

We meet you where your business needs are, from implementations and remediations to extensions and integrations.

- ▶ Implementation & Remediation
- ▶ Extensions & Integration
- ▶ Start-to-Finish Project Support
- ▶ Ongoing Managed Services

## OUR VALUE

### We Are COLLABORATIVE

We strive to understand your organizational, employee, and customer needs, pain points, and opportunities. We believe collaborating with you on these essential items is vital for growth and efficiency in your business.

### We Are CREATIVE

We partner with you on creative solutions that meet your organization's needs based on a collaborative roadmap, partners/staffing suited to you, and overall technical solution. Client control, flexibility, price point.

### We Are COHESIVE

By bringing together the best consultants to advise on CRM, Analytics, ERP, and Transformation, we ensure you have a complete and successful solution.

### Not Sure What You Need?

You know something is wrong but can't put your finger on it? We provide technical diagnostics to understand challenges and opportunities of your current systems and provide solution recommendations.



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